HEALTH INITIATIVE FOR MEN

HIM IS DEDICATED TO STRENGTHENING THE HEALTH & WELL-BEING OF GAY MEN

ANNUAL REPORT

April 1st, 2017 - March 31st, 2018



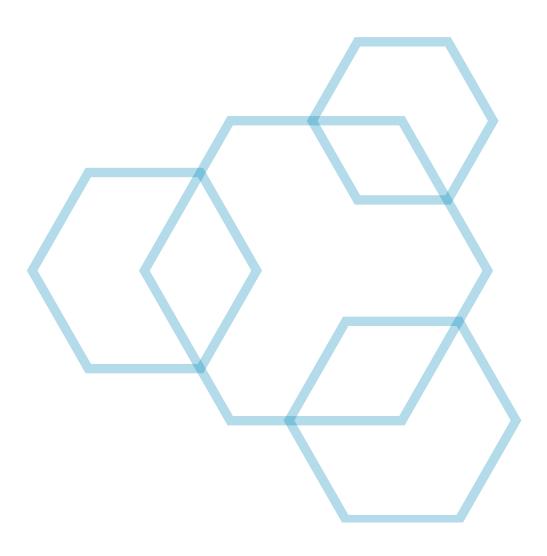


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MESSAGE FROM BOARD CHAIR

As another amazing year at *Health Initiative for Men* (HIM) comes to a close, I would like to thank the tireless work of HIM staff, volunteers and our Executive Director, Greg Oudman, for the exceptional work in championing HIM as a community leader for gay men's health throughout these years of growth and transformation. From the staff who ensures our health centres and physical programs operate smoothly every week to the volunteers who are amazing ambassadors in helping to strengthen the health and wellbeing of gay men... Thank you!

We are also profoundly grateful for the support and confidence of our community partners and funders who work with us to ensure gay men in our community have access to health services in a safe and queer-friendly environment. And, finally, a huge thanks to the talented and dedicated Board of Directors who help ensure the organization has the vision and capacity to respond to the changing landscape of gay men's health.

As we move into HIM's tenth year of existence... yes, ten years... I can't help, but reflect on all the social campaigns, advocacy and outreach, HIV and STI tests, and groups of guys this organization has initiated and engaged. As we move in to the next ten years, we look forward to implementing a new strategic plan that will help our organization reflect Vancouver's changing gay community and to ensure that HIM is here for you. Thank you for coming together and making Health Initiative for Men a staple in Vancouver's gay community. Cheers to Health Initiative for Men and to our community!

NICHOLAS DANFORD BOARD CHAIR



MESSAGE FROM THE EXECUTIVE DIRECTOR

Ten years and counting! Yes, that's right, this year marks Health Initiative for Men (HIM)'s tenth year! It's hard to believe that a small visionary group of guys who came together and saw an image of what they wanted gay men's health to look like could imagine what HIM has grown to become over the past ten short years. Through countless health promotion and social marketing campaigns, development of five successful health centres testing thousands of guys, hours of life-changing counselling and coaching, numerous research partnerships that inform our work, hundreds of outreach opportunities to engage guys in their health, myriads of physical and social health groups reaching hundreds of thirsty and receptive minds and bodies, no one can deny that HIM has significantly changed the landscape of gay men's health in the Lower Mainland over the past decade.

When I look back over the past ten years of HIM's history, one word stands out to describe HIM's story and to which HIM's success can be attributed: *community*. HIM has built community via its presence, relied on community for its success, and challenged community through its work over the past decade. This past year, we have achieved great things, including our advocacy work that resulted in a significant increase in PrEP access across the province, as well as major new collaborations with other local community partners in the area of sex work supports and partnerships with other gay, bi and queer (both cis and trans) men's health organizations across the country to develop national gay men's health programming.

Without community, HIM would not exist. My thanks goes out to all of the countless individuals who, over the past ten years, have contributed to make HIM the amazing organization that it is today. Dozens of dedicated staff have given of themselves, hundreds of volunteers have committed thousands of hours of their time and talent at the program and governance level, and countless individuals have contributed in immeasurable ways to make HIM what it is today. HIM has built amazing collaborative relationships with local, regional and national partners to help advance its mission of strengthening the health and well-being of gay men.

Cheers to our next ten years!

GREG OUDMAN EXECUTIVE DIRECTOR



BOARD MEMBERS AND HIM STAFF

BOARD MEMBERS

Nicholas Danford – Chair Kevin Contzen – Vice Chair

Michael Leclair - Treasurer

Doug Leavers – Secretary

Adrian Pape

Jag Bilkhu

Kevin Hisko

Nathan Lachowsky

STAFF

Greg Oudman - Executive Director

Aaron Purdie

Alvaro Luna

Andrew Poon

Billy Taylor

Christof Milando

David Chacon Valenzuela

David Russell

Gio Cooper

Hans Bosgoed

Jas Basra

Joshua Edward

Kirill Vinogradov

Lance Hansen

Matthew Taylor (on leave)

Sam Larkham

Sam Stiegler

Simon Rayek



HIM HIGHLIGHTS

ABOUT HEALTH INITIATIVE FOR MEN

Health Initiative for Men (HIM) is a non-profit society that aims to strengthen the health and well-being of gay men. We offer the full spectrum of gay men's sexual health testing, as well as professional counselling, sexual health education, and an engaging mix of social and volunteer opportunities. HIM takes an integrated approach to gay men's health, focussing on determinants of overall health: physical, sexual, social, and mental.









OUR HISTORY

After years of discussion among gay men in Vancouver about the need for a gay men's health organization, Health Initiative for Men opened in the heart of Vancouver's gay village in 2008.

In 2009, HIM entered a formal contract with the Vancouver Coastal Health Authority to deliver health promotion services to gay men.

We remain at the forefront of gay men's health issues, collaborating on important research projects, and offering primary and sexual health care. Through the tireless work of our volunteers, we are able to deliver programs for a diverse range of men, from sex workers to yoga aficionados.

KEY FACTS

- Legal Name:
 H.I.M. Health Initiative for Men Society
- Founded: November 2007
- Sites of Operations: Office, 310 – 1033 Davie Street

Health Centres:

HIM on Davie, 416 – 1033 Davie Street HIM on The Drive, 1145 Commercial Drive HIM in New West, 40 Begbie Street HIM in Surrey, 220 – 10362 King George Boulevard HIM in Abbotsford, 104 – 34194 Marshall Road

 Find us on the Internet: www.checkhimout.ca www.facebook.com/HealthInitiativeforMen www.twitter.com/HIMtweets

OUR MISSION

Strengthening the health and well-being of gay men.

OUR VISION

Gay men building healthy lives together.

OUR VALUES

We value gay men's ability to make informed decisions.

We value the role of our communities.

We value scientific research.

We value a non-judgmental, sex-positive, and strengths-based philosophy.

We value a comprehensive approach to healthy living.

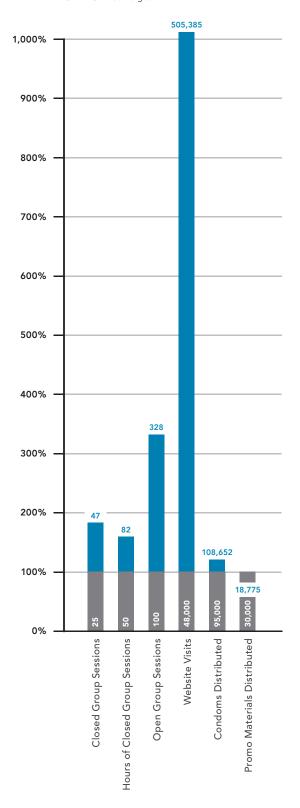
We value capacity building and collaboration.



HIM HIGHLIGHTS

Service Output Indicators

BLUE: Performance Level **GREY:** Contract Targets



HIM HEALTH CENTRES

In the 2017/18, the HIM Health Centres administered **7,979** (rapid, standard, & NAAT) HIV tests, 6,035 STI tests, and conducted 606 hours of clinical counselling and peer support/coaching services. These five health centres, staffed by registered nurses, volunteer receptionists, and HIM employees, are successful partnerships between HIM, Vancouver Coastal Health, Fraser Health Authority and the BC Centre for Disease Control. They are located in high-traffic areas where gay men live and socialize.

Beginning in September 2017, HIM launched an innovative new low-cost counselling program designed to reduce waiting periods in the Professional Volunteer Counselling program entitled, HIM Helps. This new program offers local gay guys referrals to highly-trained mental health professionals with whom they can build an ongoing, and potentially long term therapeutic relationship. Since the program started, 82 guys have been connected with counsellors and therapists which has resulted in an approximate 574 hours of counselling.

KEY PROGRAM INITIATIVES

Physical Health

Fitness clinics, yoga classes, partnerships with community fitness and sport groups, nutrition workshops.

Sexual Health

British Columbia's largest distributor of condoms to gay men, HIV prevention campaigns, risk reduction information, nationally-recognized web technology and social media tools (including SMS and e-mail-based HIV testing reminders) and five sexual health centres offering counselling services as well as STI and HIV testing.

Social Health

Volunteer facilitated initiatives include CONNECT with HIM, Men On Men (a collaborative workshop developing skills for thriving in a straight man's world), a 'Winter Chill Lounge' safe and educational space for Whistler PRIDE, and the ongoing Vancouver Fabulous campaign.

Mental Health

Professional clinical counselling and coaching (peer support) services and Take Time for Your Mind campaign.



SERVICE OUTPUT INDICATORS

PROGRAM DELIVERABLES

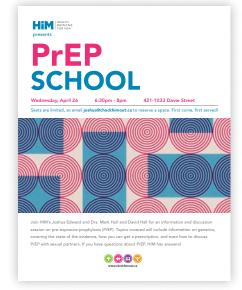
VOLUNTEERS		# OF PRINT ITEMS DISTRIBUTED	
# of trained volunteers	35	# condom boxes	45,000
GROUPS & COUNSELLING # of closed group sessions # of hours of closed group sessions	25 50	# promo materials # print ad impressions # of website visits	30,000 600,000 48,000
# of unique attendees at closed group sessions	280	CLINIC	
# of open group sessions	100	# of total HIV tests	970
# of hours of open group sessions	250	# of STI tests	300
# of unique attendees at open group sessions	1,000	# of hours clinic is open	500
COMMUNITY ENGAGEMENT & KNOWLEDGE TRA	NSLATION		
# of venue-based outreach events	30		
# of festival-related events	8		
# of condoms distributed	95,000		

INDICATORS	Q1: APR – JUN	Q2: JUL – SEP	Q3: OCT – DEC	Q4: JAN – MAR	FISCAL YEAR TOTAL
Volunteers					
# of trained volunteers	0	10	0	15	25
Groups & Counselling					
# of closed group sessions	15	18	6	8	47
# of hours of closed group sessions	24	28	6	24	82
# of unique attendees at closed group sessions	87	82	34	93	296
# of open group sessions	60	49	41	46	196
# of hours of open group sessions	94.5	72	61	71	299
# of unique attendees at open group sessions	986	647	495	535	2,663
Community Engagement & Knowledge Translation					
# of venue-based outreach events	5	1	3	2	11
# of festival-related events	6	6	0	0	12
# of condoms distributed	16,760	33,556	28,074	30,262	108,652
# of print items distributed					
# condom boxes	8,380	16,778	14,037	15,131	54,326
# promo materials	4,179	7,030	3,741	3,825	18,775
# print ad impressions	264,704	0	923,466	459,488	1,647,658
# of website visits	83,399	82,684	111,172	228,130	505,385
Clinic					
# of total HIV tests	2,376	2,278	1,970	1,355	7,979
# of STI tests	1,614	1,515	1,442	1,464	6,035
# of hours clinic is open	815	773.5	731	805	3,125
# of clients seen	2,106	2,052	1,915	1,966	8,039



"Every time I visit
I know I will
be treated
with respect
and feel safe."

- Health Centre Client





"So insightful, prepared, engaging presentation.
Instructor was passionate and informative."

– HIM Institute Participant











"A good educational presentation for people who need help with financial issues."

Participant inFinancial Literacy 101in New Westminster





"So much fun! I really enjoyed tonight and learned a lot."

 Participant in Get Kinky with HIM in New Westminster



HIM MILESTONES

For a complete history of him, please visit www.checkhimout.ca/history.

2008

HIM begins operations

2010

HIM launches first campaign: Do the Math, including online HIV risk calculator

2012

BC's Ministry of Health identifies HIM as a "key partner in reaching and engaging men into testing and care [...] in ways that meet the needs of MSM"

2014

HIM Health Centres in New Westminster and Surrey open

2016/2017

Expansion of HIM on Davie Health Centre

2009

HIM signs first health promotion contract with Vancouver Coastal Health

HIM Health Centre on Davie Street opens

2011

HIM Health Centre on Commercial Drive opens Counselling and peer support services begin at HIM Health Centres

2013

HUSTLE at HIM program partners with Gender and Sexual Health Initiative of the BC Centre for Excellence in HIV/AIDS and UBC

2015

HIM Health Centre in Abbotsford opens

2017/2018

HIM partners with Public Health Agency of Canada on a five-year, multi-organizational national project to improve accessibility and uptake of health services and programs for gay, bisexual, queer, and other men who have sex with men (cis and trans), and Two-Spirit people (GBT2Q)

OUR MODEL IS WORKING

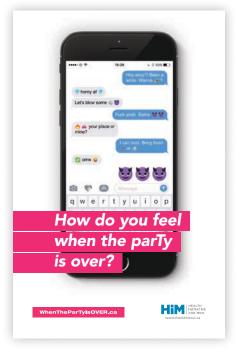
In 2017/18:

- played a significant advocacy role in the development of BC's publicly-funded, universally accessible provincial PrEP program;
- expanded its sex work supports in collaboration with four local sex work support service providers, funded by the Public Health Agency of Canada;
- embarked on Advance/Avancer, a five-year project with four collaborative partners across the country with the goal of improving accessibility and uptake of health services for gay, bisexual, queer, and other men who have sex with men (cis and trans), and Two-Spirit people (GBT2Q); in partnership with public health, researchers, policymakers, and our communities, Advance/Avancer mobilizes the evidence, tools, and leadership necessary to ensure GBT2Q men in Canada have access to equitable and culturally competent care.
- launched its newly revamped website, checkhimout.ca;
- launched "When The Party is Over", a social marketing campaign to address the use of drugs (specifically meth) from a sexual health perspective, with the primary goals of increasing awareness of the prevalence of meth among gbOMSM in our community, the role of communication and support for those gbOMSM using meth, and of support services and how to access them.

"Just having this knowledge that someone is there for me who has a real interest in helping me and is working hard to ensure I get best available support feels great and is a source of great strength and satisfaction. You are doing a wonderful job, keep it up!"

- Health Centre Client







FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2018

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF H.I.M. HEALTH INITIATIVE FOR MEN SOCIETY

We have audited the accompanying financial statements of H.I.M. Health Initiative for Men Society that comprise the Statement of Financial Position as at March 31, 2018, and the Statements of Operations, Changes in Net Assets, and Cash Flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

BASIS FOR QUALIFIED OPINION

In common with many not-for-profit organizations, H.I.M. Health Initiative for Men Society derives revenue from donations and fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Therefore, we were not able to determine whether any adjustments might be necessary to donations and fundraising revenue and excess of revenue over expenses for the year ended March 31, 2018, total assets as at March 31, 2018, and net assets as at March 31, 2018 and April 1, 2017.



QUALIFIED OPINION

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of H.I.M. Health Initiative for Men Society as at March 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

EMPHASIS OF MATTER

Without modifying our opinion, we draw attention to Note 2 to the financial statements which describes that the H.I.M. Health Initiative for Men Society adopted Canadian accounting standards for not-for-profit organizations on April 1, 2017 with a transition date of April 1, 2016. These standards were applied retrospectively by management to the comparative information in these financial statements, including the Statement of Financial Position as at March 31, 2017 and April 1, 2016, and the Statements of Operations, Changes in Net Assets, and Cash Flows for the year ended March 31, 2017 and related disclosures. We were not engaged to report on the restated comparative information, and as such, it is neither audited nor reviewed.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

As required by the Societies Act of British Columbia, we report that, in our opinion, the accounting principles in Canadian accounting standards for not-for-profit organizations have been applied on a basis consistent with that of the preceding year.

BDO Canada LLP

Chartered Professional Accountants

Vancouver, British Columbia August 23, 2018



Tel: 604 688 5421 Fax: 604 688 5132 vancouver@bdo.ca www.bdo.ca BDO Canada LLP 600 Cathedral Place 925 West Georgia Street Vancouver BC V6C 3L2 Canada

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STATEMENT OF FINANCIAL POSITION

	M	arch 31, 2018	1	March 31, 2017 (Unaudited)	April 1, 2016 (Unaudited)
ASSETS					
Current					
Cash and cash equivalents (Note 4)	\$	139,049	\$	109,145	\$ 135,806
Accounts receivable		59,398		35,046	13,489
Prepaid expenses		38,062		17,300	14,194
		236,509		161,491	163,489
Capital Assets (Note 5)		121,903		148,164	_
	\$	358,412	\$	309,655	\$ 163,489
LIABILITIES					
Current					
Accounts payable and accruals (Note 6)	\$	57,651	\$	100,886	\$ 46,556
Deferred revenue (Note 7)		174,423		93,084	107,225
Deferred capital contribution (Note 8)		50,759		88,828	_
Current portion of capital lease (Note 9)		13,621		9,726	-
		296,454		292,524	153,781
Obligation under capital lease (Note 9)		44,954		42,597	_
	\$	341,408	\$	335,121	\$ 153,781
Net Assets (Deficit)					
Invested in capital assets	\$	12,569	\$	7,013	\$ _
Unrestricted		4,435		(32,479)	9,708
		17,004		(25,466)	9,708
	\$	358,412	\$	309,655	\$ 163,489

On behalf of the Board:

Nicholas Danford, Board Chair

Doug Leavers, Board Secretary



STATEMENT OF OPERATIONS

For the year ended March 31	2018	 2017 (Unaudited)
REVENUE		
Vancouver Coastal Health grants (Note 7)	\$ 952,357	\$ 931,251
Other government grants (Note 7)	196,321	63,624
Fraser Health Authority grants (Note 7)	171,684	171,849
Donations	35,881	28,878
Non-government funding grants (Note 7)	5,000	138,844
Amortization of deferred capital contributions (Note 8)	38,069	3,172
	\$ 1,399,312	\$ 1,337,618
EXPENSES		
Advertising and promotion	\$ 82,540	\$ 93,444
Amortization	53,127	10,230
Bank and interest charges	1,428	3,830
Board and meeting	4,569	4,558
Equipment lease	_	2,455
Insurance	3,145	3,468
Office and miscellaneous	19,412	18,488
Professional development	874	5,350
Professional fees	12,000	5,596
Project supplies and services	59,843	47,265
Rent	160,830	157,213
Salaries and benefits	834,802	845,053
Subcontracts	22,471	90,466
Telephone	17,554	23,411
Travel	30,715	23,063
Website development and maintenance	46,827	38,902
	1,356,617	1,372,792
Excess (deficiency) of revenues over expenses for the year	\$ 42,470	\$ (35,174)



STATEMENT OF CHANGES IN NET ASSETS

For the year ended March 31	(Invested in Capital Assets	Unrestricted	Total
Net assets, April 1, 2016 (unaudited)	\$	-	\$ 9,708	\$ 9,708
Deficiency of revenue over expenses for the year (unaudited)		(7,058)	(28,116)	(35,174)
Purchase of capital assets		9,553	(9,553)	-
Principle payments on capital lease obligation		4,518	(4,518)	-
Net assets, March 31, 2017 (unaudited)	\$	7,013	\$ (32,479)	\$ (25,466)
Excess (deficiency) of revenue over expenses		(15,058)	57,528	42,470
Purchase of capital assets		8,115	(8,115)	_
Principle payments on capital lease obligation		12,499	(12,499)	
Net assets, March 31, 2018	\$	12,569	\$ 4,435	\$ 17,004



STATEMENT OF CASH FLOWS

For the year ended March 31		2018		2017 (Unaudited)
CASH PROVIDED BY (USED IN)		·	,	
Operating activities				
Excess (deficiency) of revenue over expenses	\$	42,470	\$	(35,174)
Amortization of capital assets		53,127		10,230
Amortization of deferred capital contribution		(38,069)		(3,172)
Changes in non-cash working capital balances				
Accounts receivable	\$	(24,352)	\$	(21,558)
Prepaid expenses		(20,762)		(3,106)
Accounts payable and accruals		(43,235)		54,331
Deferred revenue		81,339		(14,141)
Increase (decrease) in cash from operations	\$	50,518	\$	(12,590)
Investing activity				
Purchase of capital assets (Note 5)	\$	(8,115)	\$	(9,553)
Financing activity				
Repayment of obligation under capital lease	\$	(12,449)	\$	(4,518)
Increase (decrease) in cash during the year	\$	29,904	\$	(26,661)
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Cash and cash equivalents, beginning of year	<i>•</i>	109,145	¢	135,806
Cash and cash equivalents, end of year	\$	139,049	\$	109,145



NOTES TO FINANCIAL STATEMENTS

March 31, 2018

1. Significant Accounting Policies

Purpose of the Society

The Health Initiative for Men Society (the "Society") is incorporated under the laws of British Columbia and has transitioned to the Societies Act of British Columbia effective November 30, 2016 (Note 3). As a registered charity, it is not subject to income taxes under section 149(1)(f) of the Income Tax Act.

The Society's purpose is to strengthen gay men's health and well-being through trusted, tailored, targeted research-based health promotion services and by engaging the community through volunteer involvement, online access and events. The Society fosters mutually beneficial relationships among gay men and health professionals to ensure the best possible outcomes.

Basis of Presentation

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Revenue Recognition

The Society follows the deferral method of accounting for contributions.

Unrestricted contributions are recognized as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Restricted contributions are recognized as revenue in the year the related expenses are incurred. Restricted contributions for the acquisition of capital assets are deferred and amortized over the remaining useful life of the asset acquired.

Contributed materials and Services

The Society benefits greatly from contributed services in the form of volunteer time. The value of volunteer time is not recognized in these financial statements.

Leases

Leases are classified as capital or operating leases. A lease that transfers substantially all of the benefits and risks incidental to the ownership of property is classified as a capital lease. At the inception of a capital lease, an asset and an obligation are recorded at an amount equal to the lesser of the present value of the minimum lease payments and the property's fair value at the beginning of the lease.

Capital Assets

Capital assets are recorded at cost less accumulated amortization.

Amortization commences once the asset is put into use. Amortization is provided on a straight line basis over the following periods:

Computer equipment 3 years
Furniture and equipment 5 years
Leasehold improvements Term of lease

Financial Instruments

The Society's financial instruments consist of cash, accounts receivable and accounts payable. The Society initially measures all of its financial instruments at fair value and subsequently at amortized cost using the effective interest rate method.

Financial assets are tested for impairment when changes in circumstances indicate that the asset could be impaired. Transaction costs on the acquisition and sale of financial instruments are expensed for those items re-measured at fiar value at each balance sheet date and charged to the financial instrument for those measured at cost.

Use of Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

1. Significant Accounting Policies (continued)

Cash and Cash Equivalents Cash and cash equivalents consist of cash and investments with maturity dates of three months or less at the date of acquisition.

2. First-time Adoption of Canadian Standards for Not-for-profit Organizations

Effective April 1, 2017, the Society adopted the requirements of the accounting framework, Canadian accounting standards for not-for-profit organizations (ASNPO) or Part III of the requirements of the Chartered Professional Accountants of Canada (CPA Canada) Handbook – Accounting. These are the Society's first financial statements prepared in accordance with this framework and the transitional provisions of Section 1501, First-time Adoption by Not-for-Profit Organizations, have been applied. Section 1501 requires retrospective application of the accounting standards with certain elective exemptions and retrospective exceptions. The accounting policies set out in Note 1 – Significant Accounting Policies have been applied in preparing the financial statements for the year ended March 31, 2018, the comparative information presented in these financial statements for the year ended March 31, 2017 and in the preparation of an opening ASNPO statement of financial position at the date of transition of April 1, 2016.

The Society issued financial statements for the year ended March 31, 2017. The adoption of ASNPO resulted in no adjustments to the previously reported liabilities, excess of revenue over expenses and net assets of the Society as at April 1, 2016.

The changes to net assets as at March 31, 2017 were as follows:

	March 31, 2017
Opening deficit, Pre-changeover Accounting Standards	\$ (32,479)
Capitalization of assets	148,164
Recording capital leases	(52,323)
Recording deferred capital contributions	(88,828)
Opening deficit, ASNPO	\$ (25,466)

A reconciliation of the excess of revenue over expenses reported in the Society's most recent previously issued financial statements to its excess of revenue over expenses under ASNPO for the same period is as follows:

	2017
Deficiency of revenue over expenses, Pre-changeover Accounting Standards	\$ (42,187)
Capitalization of assets	148,164
Recording capital leases	(52,323)
Recording deferred capital contributions	(88,828)
Excess of revenue over expenses, ASNPO	\$ (35,174)

The Society has not issued a statement of cash flows under any other framework.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

3. Remuneration of Directors, Employees and Contractors

On November 28, 2016 the Society Act (BC) was repealed and replaced with the Societies Act (BC) ("New Act"). The New Act requires that all Societies transition to the New Act before November 28, 2018. As briefly outlined in the notes, the Society has completed the transitioning process.

The New Act requires that the Society disclose the total remuneration paid to the Directors, for either being a director or acting in another capacity, as well as the total number of employees or contractors with with annual remuneration equal to or greater than \$75,000 and the aggregate remuneration of those employees/contractors. During the fiscal years ended March 31, 2018 and March 31, 2017, there were no directors who received remuneration or contractors who received remuneration in excess of \$75,000. A total of 1 (2017 – 1) employee received remuneration in excess of \$75,000 which resulted in an aggregate expenditure of \$95,492 (2017 – \$97,854).

4. Cash and cash equivalents

During the year, the Society has been granted credit (the "Credit Facility") by TD Canada Trust which provides for an operating line of credit of \$25,000 (2017 – \$nil). This credit facility was not utilized as at March 31, 2018.

5. Capital Assets

	Cost	Accumulated Amortization	Net 2018	Net 2017 (Unaudited)
Computer equipment	\$ 6,874	\$ 1,146	\$ 5,728	\$ _
Furniture and equipment	17,181	4,906	12,275	14,346
Leasehold improvements	85,613	38,378	47,235	82,661
Assets under capital lease	75,592	18,927	56,665	51,157
	\$ 178,386	\$ 63,357	\$ 121,903	\$ 148,164

During the year, capital assets were acquired at an aggregate cost of \$26,866 (2017 – \$158,394), of which \$18,751 (2017 – \$56,841) was acquired by means of capital leases.

6. Government Remittances Payable

Included in accounts payable and accruals are government remittances of \$16,410 (2017 - \$16,570).

7. Deferred Revenues

	2017							2018
		Opening (Unaudited)		Amounts Received		Grants Spent / Revenue Recognized		Closing
Vancouver Coastal Health Authority	\$	78,777	\$	977,262	\$	(952,357)	\$	103,682
Fraser Health Authority		14,307		171,684		(171,684)		14,307
Other government		-		197,755		(196,321)		1,434
Non-government		-		60,000		(5,000)		55,000
	\$	93,084	\$	1,406,701	\$	(1,325,362)	\$	174,423



8. Deferred Captial Contributions

	2018	2017 (Unaudited)
Unamortized balance, beginning of year	\$ 88,828	\$ _
Amounts received	-	92,000
Amortized to revenue	(38,069)	(3,172)
Unamortized balance, end of year	\$ 50,759	\$ 88,828

9. Capital Lease Obligation

	2018	(2017 (Unaudited)
Obligation under capital lease for photocopier due September 2021, repayable in monthly instalments of \$1,202, including principal and interest at 9.81%	\$ 42,597	\$	52,323
Obligation under capital lease for phone system due April 2022, repayable in monthly installments of \$398, including principal and interest at 13.01%	15,978		_
Less: current portion	(13,621)		(9,726)
	\$ 44,954	\$	42,597

The future minimum lease payments are as follows:

Year	Amount
2019	\$ 19,204
2020	19,204
2021	19,204
2022	11,990
2023	1,829
	\$ 71,431
Less: imputed interest	(12,856)
	\$ 58,575

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

10. Commitments

The Society has entered into a lease agreement for office space in a multi-tenant office building that extends to fiscal year 2020. The annual payments due for the next two years are as follows:

Year	Amount
2019	\$ 66,688
2020	22,924
	\$ 89,612

11. Financial Instruments

The Society is exposed to various risks through its financial instruments. The following analysis provides information about the Society's risk exposure and concentration as of March 31, 2018.

Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a loss.

The Society is subject to concentrations of credit risk through its cash deposits. The Society maintains its cash deposits at one Canadian financial institution. The maximum credit risk is equivalent to the carrying value. The Society is also subject to concentrations of credit risk through its accounts receivable. The carrying amount of accounts receivable represents the maximum credit exposure and the risk is limited as the amount is due from a government agency.

Liquidity Risk

Liquidity risk is the risk the Society will not be able to meet its financial obligations as they come due. The Society has taken steps to ensure that it has sufficient working capital available to meet its obligations.

Interest Rate Risk

Interest rate risk is the risk that fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. It is management's opinion that that the Society is not exposed to significant interest rate risk arising from financial instruments as the interest rates of the Society's cash balances and leases are fixed.









"Really appreciate the service, great nurse and receptionist, an asset to the community.

Keep up the good work!"

- Health Centre Client



"I like coming because everyone is so nice."

Surrey ConnectionsParticipant

"Got new knowledge about our community I never knew."

- HIM Institute Participant

"Always a **positive experience."**

- Health Centre Client



